

CONTRACT PERIOD EFFECTIVITY DATES: JUNE 1, 2002 THRU APRIL 30, 2003

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **COMPUTER TRAINING CONTRACTS/AZ SPO AD990005**

Attached to this letter is published a "catalog" for end -user computer training services available to Maricopa County activities, utilizing the Arizona State Procurement Office contract AD990005. Stated contract includes "training partners" of each of the five (5) awarded contractors. This "catalog" lists the training services of each of the "training partners" and allows the using agency to "go directly" to the "training partner" rather than through the contractor of record. **"PG" purchase orders may be generated using the information from this "catalog". Certain providers have offered the County discount pricing greater than that offered to the state. Please review the listed pricing and any invoices to ensure the County has taken full advantage of these offers.**

"Technical training" may only be provided by those contractors which specifically list "technical training" in this catalog.

All purchases of services listed on the attached pages of this letter are to be obtained from the listed "training partner" listed in the "catalog". Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

SF/mm
Attach

Copy to: Jan Neal, CIO
Sharon Tohtsoni, Materials Management

(Please remove Serial BS96020-RFP from your contract notebooks)



Concepts in Computer Training

TRAINING CONTACT PERSON:

Mary Anderson
 (480) 894-8644 Phone
 (480) 894-8685 Fax
manderson@ccttrain.com

COURSEWARE:

Element K Press
 Gestalt
 AppDev
 FastPlanet Technologies

TRAINING GUARANTEE:

If for any reason you or your employees are not satisfied with the training provided by CCT, the class may be repeated at no charge or CCT will refund the total fee paid. A written claim must be received within **30 days** of the class date to **Retake** the class, or within **15 days** of the class date to receive a **Refund**.

PAYMENT POLICY:

Payment for each class is due on the date of the class unless other arrangements have been made. We accept ***Cash, Visa/MasterCard, Checks, Discover/American Express***. CCT offers a 2% Pre-Pay Discount for Maricopa County employees if paid on the day of class.

CANCELLATION POLICY:

Cancellations ***less than five business days*** prior to the class date ***will be charged (See Retake Policy)***. A substitute student is allowed as long as the person meets the class pre-requisites. Please call in the substitute's name as soon as possible.

RETAKE POLICY:

To reschedule a class, a late cancel, or a no show, a written or verbal claim must be made within **30 days** of the original class date. The class may be rescheduled for the same class or another class of an equal value at **No Charge**. Another person in your company can use this credit. The credit must be used within **6 months** of the original class date.



Concepts in Computer Training

ARIZONA STATE PRICING (INCLUDING MARICOPA COUNTY)

Under Contract # AD990005

CCT Contact Person: Mary Anderson (480) 894-8644

E-mail: manderson@ccttrain.com

Group Classes 7-12 students per class

Includes beginning, intermediate and advanced levels of Excel, Word, PowerPoint, Access, Outlook, Lotus 1-2-3, and WordPerfect (Levels 1-3), and beginning and intermediate levels of Windows, Approach, Quattro Pro, and Visio (Level 1-2).

We offer these rates for closed groups of 7-12 students at CCT, State or County Agencies within Maricopa County, Arizona. (Outside Maricopa County see below**)

Class Size	3 to 4 Hours (Half Day)	6 to 7 Hours (Full Day)
7	280	560
8	320	640
9	360	720
10	400	800
11	440	880
12	480	960
CCT offers a 2% Pre-Pay Discount day of class		

Additional Services

Open enrollment classes (6-7 hrs)

Consulting *see attached

Specialty classes *see attached

Room Rental

After Class Support

Price

\$80 (per individual)

20% off list

20% off list

10% off list

Telephone technical support incl.

Any training requirements outside Maricopa County will have an additional Travel Expense charge of (see **State Reimbursement Rate Index Sheet). Training requirements outside of Maricopa County must have a minimum of 3 consecutive full day classes. If the 3 day minimum cannot be met, then CCT will not be able to provide the training.



Concepts in Computer Training

SPECIALTY CLASSES FOR THE STATE OF ARIZONA

(State of Arizona including Maricopa County / **Discount of 20% is already applied to pricing**)
Under contract # AD990005

Course	Number of days	1-2 students Total cost per student	3-4 students Total cost per student	5+ students Total cost per student
Access 97 or 2000: Level 4 (<i>Visual Basic</i>)	2	\$400	\$320	\$288
Adobe Acrobat 4.0	2	\$400	\$320	\$288
Adobe FrameMaker: <i>Level 1*</i>	3	\$600	\$480	\$432
Adobe FrameMaker: <i>Level 2*</i>	2	\$400	\$320	\$288
Adobe PageMaker: <i>Level 1 or 2</i>	1 day per Level	\$200	\$160	\$144
Adobe PageMaker: <i>Level 3</i>	1	\$200	\$160	\$144
Adobe Photoshop: <i>Level 1</i>	2 days	\$400	\$320	\$288
Adobe Photoshop: <i>Level 2</i>	1 day	\$200	\$160	\$144
CorelDRAW!: <i>Level 1 or 2</i>	2 days per Level	\$400	\$320	\$288
Crystal Reports: <i>Level 1 or 2</i>	2 days per Level	\$480	\$400	\$360
FrontPage: <i>Levels 1, 2 or 3</i>	1 day per Level	\$200	\$160	\$144
Active Server Pages: <i>Level 1</i> (<i>Intro to Web Development and HTML</i>)	2 days	\$400	\$320	\$288
Active Server Pages: <i>Level 2</i> (<i>Scripting Client & Active Server Pages</i>)	3 days	\$600	\$480	\$432
Flash: <i>Level 1 or 2</i>	1	\$200	\$160	\$144
Dreamweaver: <i>Level 1 or 2</i>	1	\$200	\$160	\$144
MS Project: <i>Level 1 or 2</i>	1 day per Level	\$200	\$160	\$144
FileMaker Pro: <i>Level 1 or 2</i>	1 day per Level	\$200	\$160	\$144
QuarkXPress	1	\$200	\$160	\$144
SQL Server 7.0: Database or Sys. Admin.	5	\$1000	\$850	\$725
VBA for Microsoft Office: <i>Level 1 or 2</i>	2 days per Level	\$400	\$320	\$288
Visual Basic: <i>Level 1</i>	3	\$600	\$480	\$432
Visual Basic: <i>Level 2</i>	4	\$800	\$680	\$580
Tutoring/Consulting (1on1)	Minimum of 2 hours	\$76.00 per hour		

(This pricing applies to classes either On-Site or at CCT and does not include travel)



Concepts in Computer Training

OPEN-ENROLLMENT CLASSES

- ⌘ Full one-day format offered for most classes.
- ⌘ Hands-on instructor led training, one PC per student.
- ⌘ Three classrooms at our location on University Drive in Tempe, AZ.

CLOSED GROUP CLASSES

- ⌘ Closed Group classes consist of students from one organization for as few as 7 students.
- ⌘ Can be customized in content and length to specific features requested by the client.
- ⌘ Objectives are generally structured around the pre-assessed needs of each group.
- ⌘ Classes can be held at CCT or client-site.

ONE-ON-ONE CONSULTING

- ⌘ Consulting is available in two-hour sessions or longer.
- ⌘ Consulting is more effective when the student already possesses a basic understanding of the program.

TRAINING MATERIALS

- ⌘ Courseware is included with each class.
- ⌘ Each student will receive a training manual and data disk with each class.
- ⌘ A "Certificate of Completion" is awarded at the end of each class.

TELEPHONE SUPPORT

- ⌘ Telephone Support is an unlimited, free service available to students who have taken a class at CCT.
- ⌘ Our help-desk is designed to support questions and information that the student learned in class only.
- ⌘ Telephone support is available from 9am-4pm, Monday through Friday.

TRAINING GUARANTEE

- If for any reason you or your employees are not satisfied with the training provided by CCT, the class may be repeated at no charge or CCT will refund the total fee paid. A written claim must be received within 30 days of the class date to repeat the class, or within 15 days of the class date to receive a refund.

ROOM RENTAL

- Having difficulty finding space to hold internal training or client support training? CCT offers rental of any classroom, and prices are very cost effective.



Concepts in Computer Training

List of Training Products

ENVIRONMENT BASICS

- Windows ('95, '98, 2000)
- Windows NT

WORDPROCESSING

- Word ('97, 2000)
- WordPerfect for Windows (8.0, 9.0)

DATABASE

- Access ('97, 2000)
- Act for Windows (4.0)
- Approach ('97)
- FileMaker Pro for Windows (3.0, 4.0)
- Paradox for Windows (7.0, 8.0)
- Crystal Reports (7.0, 8.0)
- SQL (7.0)

GRAPHICS AND PRESENTATION

- Adobe Photoshop (5.0, 6.0)
- CorelDRAW! (8.0, 9.0)
- PowerPoint ('97, 2000)

INTERNET

- FrontPage ('98, 2000)
- Flash (5.0)
- Dreamweaver (3.0)

COMMUNICATION/SCHEDULING

- MS Exchange/Schedule + (7.0)
- Outlook ('98, 2000)

PROGRAMMING

- Active Server Pages (HTML & DHTML)
- Visual Basic (6.0)
- VBA for MS Office (2000)

SPREADSHEET

- Excel ('97, 2000)
- Lotus 1-2-3 for Windows ('97)
- Quattro Pro For Windows (7.0, 8.0)

PROJECT MANAGEMENT

- Microsoft Project ('98, 2000)

DESKTOP PUBLISHING

- Adobe FrameMaker (5.5, 6.0)
- Adobe PageMaker (6.0, 6.5)
- QuarkXPress (3.3, 4.0)
- Adobe Acrobat (4.0)



Concepts in Computer Training

PRICING SHEET S083401/B0608675BIDDER NAME: CCT/CONCEPTS IN COMPUTER TRAINING CORPORATIONF.I.D./VENDOR#: 860665000BIDDER ADDRESS: 1830 W. UNIVERSITY SUITE #109, TEMPE, AZ 85281BIDDER PHONE#: 480/894-8644BIDER FAX#: 480/894-8685COMPANY CONTACT (REP): Mary AndersonACCEPT PROCUREMENT CARD: X YES NOREBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: X YES NO
 2 % REBATE (Payment shall be made within 48 hrs utilizing the Purchasing Card)

PAYMENT TERMS: Net 30



End-User Application Classes

Start Right: Introduction to Personal Computers

This course is designed for students who are new to computer use. Topics covered include identifying and understanding computer hardware, using and customizing Windows, setting up an Internet connection, navigating the Internet, sending e-mail, and working with files and folders.

Windows 98 Introduction

Introducing Windows 98, using the taskbar, working on the desktop, managing files and folders, using help, working with applications, and exchanging information between applications

Windows 2000 Level 1

This course will cover the basics of the Windows 2000 OS. Students will learn to open folder and files, create new folders, navigate their computers, open and use Windows Accessories, and customize their computer's appearance by changing backgrounds, effects and settings, and by applying Active Desktop items.

Windows XP Level 1

This course will cover beginning items for Microsoft Windows XP. Topics covered include using the mouse, examining the Desktop, applying screen savers, creating folders, moving and copying files to folders, creating shortcuts, saving documents, formatting disks, and much more.

Microsoft Word Level 1 (97, 2000, 2002)

Microsoft Word Level 1 introduces the basic tools to help users with their word processing needs. It covers examining the working screen, creating new documents, getting familiar with key Task Panes (2002 only), changing font attributes, modifying bodies of text, using smart tags (2002 only), accessing help for spelling and grammar, managing files, and previewing and printing documents. Students will learn the tricks that will help them create, edit, and modify documents.

Microsoft Word Level 2 (97, 2000, 2002)

Microsoft Word Level 2 offers intermediate training with Word. It covers working with page setup, laying out and formatting characters and paragraphs, sectioning a document, adding graphics and lists, creating and formatting tables, inserting and modifying charts and diagrams, exploring Web features in Word, and using revision tools to collaborate with others.

Microsoft Word Level 3 (97, 2000, 2002)

This one-day course builds on intermediate Microsoft Word skills. To begin, students are presented with advanced formatting techniques and advanced methods of marking and navigating documents. Adding special elements such as tables with functions, Excel worksheets, form controls, and mail merge fields are included in the course as well. Students are also introduced to using Word for collaborative projects, such as sharing documents effectively and completing a review cycle (2002).

Microsoft Excel Level 1 (97, 2000, 2002)

This course introduces students to basic spreadsheet features and acquaints students with Excel's tools by using real-life scenarios and projects. Students will learn to manage workbooks, work with cells and cell data, format and print worksheets, create and revise formulas, and create charts from worksheet data. Students will also become familiar with Excel's introductory-level new features, such as smart tags and the Task Pane (2002 only).



Microsoft Excel Level 2 (97, 2000, 2002)

This course introduces students to an additional set of basic spreadsheet features and acquaints students with the tools used in Excel through real-life scenarios and projects. Students will learn to customize workbooks by changing worksheet attributes, use lists to store and organize worksheet data, use functions in financial and logical formulas, and format worksheets using AutoFormat and predefined styles. In addition, students will learn about objects and their role in worksheet development, comments and their uses, 3-D references linking worksheets and workbooks, and how to integrate workbooks and the Web. Finally, students will learn how to use templates to create new worksheets.

Microsoft Excel Level 3 (97, 2000, 2002)

This course teaches students a set of expert-level spreadsheet features through real-life scenarios and projects. Students will learn how to create and use custom templates and named ranges, lookup functions, custom and conditional cell formatting, and data validation. Students will cover importing and exporting many different kinds of data into and out of Excel, including XML. PivotTables will be covered in depth, as will Excel's auditing and analysis features. Students will learn about summarizing list data with outlining and subtotals, and will learn how to create and remove custom filters. Students will learn techniques for working with shared workbooks, including protecting workbooks from changes, tracking and reviewing changes, and merging and consolidating data from worksheets. Finally, students will learn how to customize the Excel working screen with custom toolbars, menus, and macros.

Quickbooks 2001

First-time QuickBooks 2001 users will learn the basic features of the software. Experienced QuickBooks 2001 users will quickly learn the new features and functionality of QuickBooks 2001.

Quickbooks Pro 2000 Level 1

This course will cover introductory items for QuickBooks Pro 2000 Level 1. Topics covered include how to create a company file using the EasyStep Interview, working with employees, adding customers, working with vendors and purchases, conducting sales transactions, examining payroll and payroll services, working with items, and much more.

Quicken 2001 Level 1

This course teaches the basics of using Quicken, including creating accounts, entering and modifying transactions in the register, and reconciling accounts. It also teaches how to use categories to create reports and graphs that track financial activity, and how to write and print Quicken checks.

Peachtree Accounting – Introduction

Students will learn all of the basic features in Peachtree Complete Accounting for Windows needed to add general ledger accounts, set up a new company, create purchase orders, adjust inventory and inventory reports.

Microsoft Outlook Level 1 (2000, 2002)

This course will cover beginning items for Microsoft Outlook. Topics covered include composing messages, sending messages, replying to messages, forwarding messages, creating Contacts, scheduling appointments using the Calendar, entering Tasks, creating Notes, and much more.

**Microsoft Outlook Level 2 (2000, 2002)**

This course teaches students the intermediate features of Microsoft Outlook 2000. Topics covered include using mail features, organizing items, exploring contacts and the journal, and integrating Outlook and Office.

Microsoft Visio Professional (5.0, 2000)

Learning your way around, basic drawing techniques, creating a basic flow diagram, basic network diagrams, and basic network diagrams and custom features.

Microsoft Project 2000 Level 1

This two-day course provides an introduction to Microsoft Project 2000 and explains how to create and set up Project files. It also shows how to update, change, and track the progress of Project files. It explains different ways to customize and use the project information, as well as how to combine information from different Project files.

Palm Pilot Introduction

To introduce students to the basic features of the Palm, and to give them an understanding of the Palm operating system.

Palm Pilot Tips and Tricks

To introduce advanced features of working with the Palm and using other applications in Office 2000, including Outlook, with the Palm. Also, to familiarize the students with security, categories, importing, and shortcuts.

Lotus Notes 5.0 Level 1

This course teaches the basics of sending and receiving e-mail, working with file attachments, formatting messages, and managing messages. It also teaches how to use the calendar to schedule meetings and appointments, and how to use the to do list to assign and keep up with tasks.

Microsoft Access Level 1 (97, 2000, 2002)

This six-hour course provides an introduction to Microsoft Access and explains the basic guidelines of effective database design. The course covers table creation and design; explains how table data is added and edited; and shows how tables can be linked with relationships. Later, the course deals with performing different actions on database tables through the use of forms, filters, queries, and reports. Students will gain a thorough knowledge of basic database design principles and how to apply these skills using Access.

Microsoft Access Level 2 (97, 2000, 2002)

This one-day course provides an overview of several intermediate skills that are important to customizing and maintaining Access databases. The course shows how to take a simple existing database and customize it so that it is easier to use, can return more useful data, and is integrated with other applications and the Web. To start, students will be shown how to change the structure of tables and how to customize the properties of individual fields. Later, the course shows how to work with queries, forms, and reports to make them more advanced. Students will gain a broad understanding of how to customize database objects in Access so that they can use their databases to store, display, and use their data in a variety of ways.



Microsoft Access Level 3 (97, 2000, 2002)

This one day course provides an overview of several advanced skills that are important to customizing and maintaining Access databases. The course shows how to take a simple existing database and customize it so that it is easier to use, can return more useful data, and is integrated with other applications and the Web. To start, students will be shown how to customize field properties to aid data entry, as well as how to establish different types of relationships between tables. Later, the course shows how to work with queries, forms, reports, and data access pages to make them more advanced. Students will also learn how to apply basic security measures to protect database data, as well as how to use Access tools to make database files more flexible and efficient. Finally, students will receive a brief introduction to VBA and will be shown how to use VBA to create simple modules.

Microsoft Access Application Development (97, 2000, 2002)

Students will learn how to develop an application and tie the objects together into a cohesive system by using macros and Visual Basic code.

ACT! Level 1 (4.0, 2000)

This ACT! introductory course will give you the skills you need to begin using ACT! to organize contact information and other data. It will teach you how to create an ACT! database, use contact records to organize information, manage daily activities, look up information in the database, create reports based on your contact information, and write letters using the ACT! word processor.

ACT! Level 2 (4.0, 2000)

This course will cover intermediate items for ACT!. Topics covered include how to work with queries and groups, work with letter templates, customize report templates, make contact through e-mail, use SideACT!, customize databases, create and use macros, database management and much more.

Basic Internet Fundamentals

This class teaches new users to access the Internet and its vast resources. Students will learn to use the Internet for e-mail, the World Wide Web, newsgroups, Gopher, Veronica, File Transfer Protocol (FTP) and Telnet. Students will gain experience using the most popular Internet browsers: Netscape Navigator and Microsoft Internet Explorer. Students will also learn about business on the Internet, and how business research can help companies gain market intelligence.

HTML Level 1

Students will learn to plan and develop prototype Internet and Intranet sites before implementing them, and to test and administer sites once implemented.

Topics include: The HTML standard, advanced forms, advanced tables, processing images for web pages, client-side image maps, site planning issues, testing and validation.

HTML Level 2

Upon successful completion of this course, students will be able to create advanced tables, size and place graphics in a Web page, create Web forms, create forms with advanced input types and attributes, create and work with framed Web pages, create documents that automatically display another page and documents that contain interactive JavaScripts and applets, and design Web pages using style sheets.

**Microsoft FrontPage Level 1 (97, 2000, 2002)**

This course will cover introductory items to FrontPage. The student will learn how to use templates, the Web Wizard, viewing a Web, working with text, using Hyperlinks, using graphics, adding page elements, adding tables, managing a web and much more.

Microsoft FrontPage Level 2 (97, 2000, 2002)

FrontPage Level 2 teaches advanced Web development techniques, such as using HTML, designing frames pages, creating interactive forms, and developing dynamic Web page using DHTML. It also teaches how to integrate databases and how to publish a Web site once it is complete.

XML Introduction

Lesson objectives help students become comfortable with the course, and also provide a means to evaluate learning. Upon successful completion of this course, students will be able to explain the differences between HTML, SGML and XML, create well formed XML, create valid XML, create a DTD, display XML documents in a browser using CSS, display XML documents in a browser using XSL, and link to files outside of an XML document.

CorelDraw 10 Introduction

Students will learn how to become familiar to the CorelDRAW 10 interface and tools in order to create various drawings. They will start with the basics of drawing shapes, reshaping, and moving within the document. Then, a progressive method is used to ramp up student's skills to demonstrate how to create special effects, import clipart, and transform objects. Students will also benefit in applying tips and tricks that are mentioned in the step-by-step exercises and page margins.

How to use a Digital Camera

Introduces the Windows user to the fundamentals of digital imaging in conjunction with Adobe ActiveShare, a digital imaging application designed with novice users in mind. The course walks the user through fundamental concepts of resolution and color theories, explains the features of digital imaging devices, shows step by step methods for working with images, and allows users to experience hands-on usage of digital imaging devices in a workshop format.

Adobe Illustrator Introduction

Adobe Illustrator Introduction is a class that will introduce you to the basics of Illustrator. Adobe Illustrator is a sophisticated graphics program capable of creating complex and attractive illustrations and type effects. In this course, you will learn many of the basic skills that will allow you to take advantage of Illustrator's powerful tools.

Adobe Photoshop Level 1 (5.0, 6.0)

Students will learn the Introductory features of Photoshop.

Adobe Photoshop Level 2 (5.0, 6.0)

Students will learn the Intermediate features of Photoshop, including Clip Art features and working with Illustrations and Photographs.



Microsoft Publisher Level 1 (98, 2000, 2002)

Introducing publisher, working with text frames, working with shapes and pictures

Laying out a flier, working with text and graphics, creating tables, using shortcuts and tools, and printing publications.

AVANCED TECHNICAL TRAINING

Network Fundamentals

Students will learn what computer networks are and how they are used by examining the various components and their functions.

Visual Basic Introduction

Lesson objectives help students become comfortable with the course, and also provide a means to evaluate learning. Upon successful completion of this course, students will be able to: Identify and describe the purpose of various components of the Visual Basic programming environment. Build and run a small application. Use the code editing tools in the Code Editor window to write conditional statements and other code constructs. Isolate, identify, and correct logic, compile, and run-time errors in a Visual Basic application. Develop multiple-form applications. Declare variables and constants. Examine and discuss Sub and Function procedures, and pass arguments by value and by reference. Create application interfaces with standard and custom controls. Build common and pop-up menus into an application. Write an error-handling routine. Create an application by using the VB Application Wizard, and create, install, and remove a setup program. Use the data control to access a database table and discuss the features of an MDI environment.

Netware System Administration (Multi-Platform)

Students will learn how to administer a NetWare 4.11 network, set up clients, and perform a simple NetWare installation.

Netware Advanced System Administration

Students will learn how to create a proper network design.

Designing a Windows 2000 Networking Services Infrastructure

This course provides students with the information needed to create a networking services infrastructure design that supports the required network applications. Each module provides a solution based on the needs of the organization. Some Microsoft Windows 2000 network solutions require a single technology, such as DHCP, to provide Internet Protocol (IP) address configuration support. In other situations, several technology options exist, such as Open Shortest Path First (OSPF), Routing Information Protocol (RIP), and Internet Group Management Protocol (IGMP), to design an IP routing scheme.

Designing a Windows 2000 Directory Services Infrastructure

This course provides students with the knowledge and skills necessary to design a Microsoft Windows 2000 directory services infrastructure in an enterprise network. Strategies are presented to assist the student in identifying the information technology needs of an organization, and then designing an Active Directory structure that meets those needs.

**Implementation and Administration for Windows 2000 Directory Services**

This course is designed to provide students with the knowledge and skills necessary to install, configure, and administer Microsoft Windows 2000 Active Directory services. The course also focuses on implementing Group Policy and performing the Group Policy–related tasks that are required to centrally manage users and computers.

Implementing Windows 2000 Professional and Server

This course provides students with the knowledge and skills necessary to install and configure Microsoft Windows 2000 Professional on stand-alone and client computers that are part of a workgroup or domain. In addition, this course provides the skills and knowledge necessary to install and configure Windows 2000 Server to create file, print, Web, and Terminal servers. It also provides students with the prerequisite knowledge and skills required for course 2153, *Implementing a Microsoft Windows 2000 Network Infrastructure*.

Network +

Students will learn the skills and knowledge to help prepare them to take the CompTIA Network + certification exam.

Windows 2000 Designing a Secure Network

Windows 2000 Network Security Design was designed to meet the needs of current Windows 2000 system administrators who need to learn how to design a secure network for their organizations based on business, management, and network factors. This course will also help you prepare for the Microsoft Certified Systems Engineer Exam #70-220 Designing Security for a Microsoft Windows 2000 Network. Students taking this course should be familiar with installing, configuring, and administering an Active Directory domain.

Windows 2000 Network and Operating Systems Basics

Students will learn basic Windows 2000 network and operating system administration and configuration.

Windows 2000 Migration Strategy

Students will learn how to migrate from Windows NT 4.0 to Windows 2000.

Windows 2000 Network Infrastructure Implementation

Students will learn how to implement the components that make up the Windows 2000 network infrastructure. This course meets the Microsoft Proficiency Guidelines for Windows 2000 Server at the Expert level.

Windows 2000 Installation and Administration

Students will learn how to install and manage the Windows 2000 Server and Windows 2000 Professional operating systems.

Windows 2000 Administering the Active Directory

This course was designed to teach the fundamental skills necessary to setup and administer an Active Directory domain in Windows 2000. Topics will cover installation, configuration, management, and security issues. This course will assist students in preparing for Microsoft MCP Exam #70-217 “Implementing and Administering a Microsoft Windows 2000 Directory Services Infrastructure

Windows 2000 for Windows NT Administrators

Windows NT administrators will learn how to support Windows 2000 networks.



SQL Server- System Administration

Students will learn how to install, configure, administer, and troubleshoot Microsoft SQL Server 7.0 in a Windows NT 4.0 environment.

Windows NT System Administration

Students will learn how to administer users, groups, and domains in a Windows NT 4.0 network.

Windows NT Core Technologies

This course provides the core foundation for supporting Microsoft Windows NT operating system version 4.0. The goal of this course is to provide support professionals with the skills necessary to install, configure, customize, optimize, network, integrate, and troubleshoot Windows NT 4.0.

Content primarily of interest in a complex environment--such as capacity planning on a server and a network, multiple domain management, and trust relationships--is covered in depth in a series of courses that makes up the Microsoft Windows NT Enterprise Series. Content specific to administration of the Windows NT Server network operating system can be found in the Administering Microsoft Windows NT 4.0 course.

Windows NT Advanced Server

Students will learn the definition of Windows NT Server Directory Services; how to establish trust relationships; how to implement a domain structure for a given Directory Services environment; how to plan a Directory Services structure for the most efficient network performance; how to identify the server analysis and optimization process; implement a measurement baseline; forecast future resource needs; optimize file and print servers; optimize application servers; optimize domain servers; how to use Network Monitor; evaluate client to server traffic; evaluate server to server traffic; optimize network traffic; predict network traffic; how to identify successful troubleshooting resources and procedures; identify common Windows NT system architecture components that provide a foundation for troubleshooting; modify the Windows NT Registry; identify problems with the boot process; and use stop screens.

Microsoft Exchange Server: Implementation and Support

Students will learn how to install and support Microsoft Exchange Server 5.0 in a single- or multi-site environment.

A+ Certification- Operating System Fundamental

A+ Operating Systems Fundamentals prepares A+ certification candidates for the CompTIA A+ operating system exam. Students will learn installation procedures, dealing with legacy systems, creating and using emergency boot diskettes and managing printers and other devices. Other topics include networking, communication protocols, Internet access and troubleshooting. In hands-on exercises, students will install Windows operating systems, manage Windows devices, use the FDISK utility, perform backups, manage system files, configure networks, configure Internet access, and troubleshoot operating system errors.

A+ Prep- Hardware Fundamentals

A+ Hardware Fundamentals is a five-day course that prepares A+ certification candidates for the CompTIA A+ hardware exam. Students will learn about PC hardware and system maintenance procedures. Topics include a detailed look at hardware components, power supply, upgrades, networking, maintenance and troubleshooting. In hands-on exercises, students will assign configuration settings, upgrade systems, configure SCSI devices, install printers and monitors, remove and replace components, and troubleshoot POST errors.

Crystal Reports Introduction

Students will learn the basics of report creation including sorting, grouping, linking, basic formula creation, working with report experts and how to distribute reports to other users.



Crystal Reports Advanced

You will learn how to: create advanced formulas, format reports based on calculation results, use multiple sections, insert subreports, access data from sources other than PC databases, and create user libraries.

Cisco Interconnecting Network Devices

Cisco: Interconnecting Cisco Network Devices is a hands-on instruction book that teaches students internetworking concepts to prepare students to support Cisco networks and devices.

PRICING

One-day application class	\$ 119
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A+ Certification

Operating System Prep	\$ 995
Hardware Prep	\$ 995

MCSE

Independent Microsoft 1 day	\$ 295
Independent Microsoft 2 day	\$ 595
Independent Microsoft 3 day	\$ 795
Independent Microsoft 4 day	\$ 995
Independent Microsoft 5 day	\$1195

NOVELLE

Independent Novell 1 day	\$ 295
Independent Novell 2 day	\$ 595
Independent Novell 3 day	\$ 795
Independent Novell 4 day	\$ 995
Independent Novell 5 day	\$1195

For additional pricing, please contact:

~~Jessica Martin~~ **Tamara Hared**

Phone: (480) 785-3244 461-5406

Fax: (480) 785-3255 461- 5419

Email: jessica_martin@compusa.com tamara_hared@compusa.com



SERIAL 02029-AZ

PRICING SHEET S083401/B0608675

BIDDER NAME: COMPUSA INC

F.I.D./VENDOR#: 752261497 A C

BIDDER ADDRESS: 1357 S. ALMA SCHOOL RD, MESA, AZ 85210
~~860 N 54TH STREET, CHANDLER, AZ 85226~~

BIDDER PHONE#: 480/785-3214 461-5406

BIDER FAX#: 480/785-3255 461-5419

COMPANY CONTACT (REP): Jessica Martin Tamara Hared

ACCEPT PROCUREMENT CARD: X YES NO

PAYMENT TERMS: Net 30

Computer Training On State Contract AD990005-005

Please Welcome our Strategic Partner on the above contract. Why did we choose them? They can solve any computer training challenges.



CLH International, Inc., the maker of ACT computers and ExecuTrain of Arizona, the worldwide training solution provider have joined forces.

We realize that you are looking for the **One-Stop-Shop** for your Computer/System Solutions...whether it is from the hardware side or the training/consulting side. Knowing this, CLH International, Inc. and ExecuTrain of Arizona have partnered to deliver even more comprehensive system solutions.

Special rates have been developed that consider your stretched agency budget and still provides the highest quality expected by clients of ExecuTrain.

Option	Description and Comments	Price
Public Class, per person	Desktop Applications, full-day class at ExecuTrain	\$140
	Desktop Applications, half-day class at ExecuTrain	\$72
	Semi Technical, full-day class at ExecuTrain	Not on Contract
	Technical, full-day class at ExecuTrain	\$295
Private classes at ExecuTrain (up to 10 students)	Desktop Applications, full-day	\$950
	Desktop Applications, half-day	\$650
Private classes at clients location (up to 10 students)	Desktop Applications, full-day	\$850
	Desktop Applications, half-day	\$440

Special scheduling required for half-day classes. All rates include manuals. Other programs available from ExecuTrain include:

CBT	IDG Books	Assessments	Customization	Proprietary	Tech Certs
Consulting	Labs	Walk Arounds	One-on-Ones	Room Rentals	Manuals
	Business Skills	Seminars			

For registration or information on public classes (individuals), call 602-955-7787 option 1

Also pre-register or obtain course schedules and outlines at www.az.executrain.com

For private classes or groups of people, customized or proprietary business solutions call Tom Jones at 602-912-9274, tjones@etphx.com.

Technical Training - High End Training Services

	<u>Per day</u>	<u>Per Student</u>
Public classes @ ExecuTrain		\$ 295.00 Effective 7/1/99, includes manuals
Private classes (at Client Site, based on 7 Students) per day rate	\$ 1,473.00 w/o manuals	\$ 209.00
	\$ 1,858.00 w/ manuals	\$ 265.00
Private classes (at ExecuTrain facility - based on 7 students) per day rate	\$ 1,743.00 w/o manuals	\$ 249.00
	\$ 2,158.00 w/ manuals	\$ 308.00
College Credits Through Mesa Community College	\$ 25.00 fee for 1/2 College Credit (1 full day course) includes transcript admin.	
	\$ 45.00 fee for 1 College Credit (2 day course)	"
	\$ 105.00 fee for 2 1/2 College Credit (5 day course)	"

Semi Technical Training - High End Training Services

Public classes @ ExecuTrain	\$ 245.00	
Private classes @ Client (based on 7 Students)	\$ 1,543.00 w/ manuals	220.00
Private classes @ Executrain (based on 7 Students)	\$ 1,843.00 w/ manuals	263.00

OTHER SERVICES

MS Certification Testing (Any Technical Test)	\$ 100.00	PER TEST
Custom Course design	\$ 50/ hour	

PRICING SHEET S083401/B0608675

BIDDER NAME: EXECUTRAIN OF ARIZONA

F.I.D./VENDOR#: 860714984 A 94-3390787/943390787 A

BIDDER ADDRESS: 4129 E. VAN BUREN SUITE #100, PHOENIX, AZ 85008-2121 S 48TH STREET #106, TEMPE, AZ 85282

BIDDER PHONE#: 602/955-7787

BIDER FAX#: 602/955-7633

COMPANY CONTACT (REP): Susan Brennan

ACCEPT PROCUREMENT CARD: X YES NO

PAYMENT TERMS: Net 30



INTERFACE Technical Training Facility
Formerly IKON Education
3110 N. Central Avenue – Suite 160
Phoenix, Arizona 85012
602-266-8500 – Main number
602-266-8595 - FAX

Subcontracted under IKON Office solutions, Microcomputer contract AD990005-5
Dated October 2001 effective date with AZ State Procurement.

Main contacts –

Randy Johnson – 602-266-8568 - Office / 602-266-8595 – FAX
Dov Kiselnik – 602-266-8538 – Office / Same Fax

WEBSITE for Contract:

<http://www.interfacett.com/Government>

Contract Pricing – Day Rates not to exceed **\$255 per day rates** for Microsoft and Novell
Classes except for some courses that have higher cost. The training that is priced per
class includes the following: Courses 827/828 combo, Win2k Fast Track, Citrix, Cisco
CCNP 10 day Fast Track, Cisco Course ICND, Red Hat Linux, and Project Management.

Our facility is also Post Secondary authorized education facility for state of Arizona.

The list below represents all of the instructor led classes that are offered to City, County,
State using the approved state contract – subcontracted through IKON OFFICE
SOLUTIONS.

State Contract Pricing listed below for Technical Training – State of Arizona

Course # Credits Length Cost Course name description:

1560	3	5	\$1,275	Updating Support Skills from Windows NT 4.0 to Windows 2000
1561	2	3	\$765	Designing a Windows 2000 Directory Services Infrastructure
2010	1	2	\$510	Designing a Windows 2000 Migration Strategy
2062		5	\$1,275	Implementing MS Metadirectory Services 2.2
2087		3	\$765	Implementing MS Windows 2000 Clustering
2143	3	5	N/A	Deploying and Managing MS Host Integration Server 2000
2126		5	\$1,275	Managing a MS Windows 2000 Network Environment
2150	3	5	\$1,275	Designing a Secure Windows 2000 based Network
2151	2	3	\$765	Windows 2000 Network and Operating System Essentials
2152	3	5	\$1,275	Supporting Windows 2000 Professional and Server
2153	3	5	\$1,275	Supporting a Network Infrastructure Using Windows 2000
2154	3	5	\$1,275	Implementing and Administering Windows 2000 Directory Services
2159		2	\$510	Deploying and Managing MS Internet Security and Acceleration Server 2000
2203		2	\$510	Deploying and Managing MS Application Center 2000
2095		3	\$765	Implementing Microsoft SharePoint Portal Server 2001
2295		3	\$765	Implementing and Support MS Internet Information Services 5.0
2433		3	N/A	MS Visual Basic Scripting Edition and MS Windows Script Host Essentials
2550		3	\$765	Implementing Microsoft Operations Manager 2000
FT2K		10	\$5,498	Fast Track for Windows 2000 MCSE

Windows XP

2272		5	\$1,275	Implementing and Supporting MS Windows XP Professional
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Windows NT 4

827/828C	3	5	\$1,795	Administering, Deploying and Supporting MS Systems Management Server 2.0
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Exchange Server

1572	3	5	\$1,275	Implementing and Managing MS Exchange 2000
1573	2	3	\$765	Designing MS Exchange 2000 for the Enterprise
2355		2	\$510	Upgrade from MS Exchange 5.5 to Exchange 2000

Microsoft Development

1013	3	5	\$1,275	Mastering Visual Basic 6.0 Development
1016	3	5	\$1,275	Mastering Enterprise Development using Visual Basic 6.0
1017	3	5	\$1,275	Mastering Web Application Development Using Microsoft Visual Interdev 6
1300		3	\$765	Mastering MS Access 2000 Programming
1303	3	5	\$1,275	Mastering Visual Basic 6.0 Fundamentals
1905	3	5	\$1,275	Building XML - Based Web Applications
1907		5	\$1,275	Building Distributed Applications for Windows 2000 with Visual Basic
1913		5	\$1,275	Exchanging and Transforming Data Using XML and XSLT
1934		4	\$1020	Principles of Modeling Windows DNA-based Applications with Rational Rose

Microsoft .NET Development

2063		3	\$765	Introduction to ASP.NET
2124		5	\$1,275	Introduction to C# Programming for the MS .NET Platform
2373		5	\$1,275	Programming with MS Visual Basic .NET
2389		3	\$765	Programming with ADO .NET
2415		5	\$1,275	Programming the MS .NET Framework with Visual Basic .NET

SQL Server

2071	1	2	\$510	Querying MS SQL 2000 with Transact-SQL
2072	3	5	\$1,275	Administering a MS SQL Server 2000 Database
2073	3	5	\$1,275	Programming a MS SQL Server 2000 Database
2074		5	\$1,275	Designing and Implementing OLAP Solutions Using Microsoft SQL Server 2000
2092		5	\$1,275	Populating a Data Warehouse with MS SQL Server 2000 Data Transformation Services
2093		3	\$765	Implementing Business Solutions with MDX in MS SQL Server2000

Red Hat Linux

RH033		4	\$1,998	Red Hat Linux Essentials
RH133		4	\$2,098	Red Hat Linux System Administration
RH253		4	\$2,198	Red Hat Linux Networking & Security Administration
RH300		5	\$2,498	Red Hat Certified Engineer Rapid Track Course

Java

J320	2	4	\$1,320	JavaScript Programming Basics and Beyond
J410		5	\$1,650	Introduction to JAVA Fundamentals
J452		5	\$1,650	Intermediate JAVA - Developing JAVA Applications
J454		5	\$1,650	Intermediate JAVA - Developing Distributed Applications with JAVA

Cisco

ICND	3	5	\$1,850	Interconnecting Cisco Network Devices
FTCCNP		10	\$8,995	CCNP Fast Track

Citrix

C1220		4	\$1,400	Citrix MetaFrame XP 1.0 for Windows Administration
C2620		2	\$1,000	Citrix MetaFrame XP Advanced Management
C302.2		3	\$1,050	Citrix MetaFrame Administration
C410		2	\$1,000	Advanced Citrix Server Implementation

Special Offerings

PMPC		5	\$1,895	Project Management Professional Certification Course
A500	3	6	\$1,530	A+ Fast Track (CompTIA)
N101	3	5	\$1,275	Network + (CompTIA)
J320	2	4	\$1,275	JavaScript Programming Basics and Beyond
ASP100		4	\$1,275	Developing Active Server Pages
HTML100	2	3	\$765	Building Web Documents with HTML

Novell

370		5	\$1,275	GroupWise 6 Administration
560	3	5	\$1,275	NetWare 5 Administration
570	3	5	\$1,275	NetWare 5 Advanced Administration
575	2	3	\$765	NDS Design & Implementation
781		5	\$1,275	Desktop Management with ZENWorks for Desktops 3
3000		5	\$1,275	Upgrading to NetWare 6 from Netware 5

To Get detailed Course descriptions or outlines of any of these classes above, I can provide that via email or they are available through our web site listed above.

PRICING SHEET S083401/B0608675

BIDDER NAME: INTERFACE TECHNICAL TRAINING

F.I.D./VENDOR#: 861037444 A

BIDDER ADDRESS: 3110 N. CENTRAL AVENUE #160, PHOENIX, AZ 85012

BIDDER PHONE#: 602/266-8568

BIDER FAX#: 602/266-8598

COMPANY CONTACT (REP): Randy Johnson

ACCEPT PROCUREMENT CARD: X YES NO

PAYMENT TERMS: NET 30

State Contract Pricing Matrix with CLH costs

Public Classes

St-Agency

SDA

1/2 Day	70.00
1 Day	125.00

Technical

1/2 Day	N/A
1 Day	260.00

Private @ State Agency (no equip)

	<u>St-Agency</u> 10 Students	<u>St-Agency</u> 11 Students	<u>St-Agency</u> 12 Students
1/2 Day Class	425.00	450.00	475.00
Full Day Class	750.00	800.00	850.00

Private @ State Agency (w/equip)

	<u>St-Agency</u> 10 Students	<u>St-Agency</u> 11 Students	<u>St-Agency</u> 12 Students
1/2 Day Class	775.00	788.75	823.75
Full Day Class	1100.00	1185.00	1270.00

Private @ Learn iT!

	<u>St-Agency</u> 10 Students	<u>St-Agency</u> 11 Students	<u>St-Agency</u> 12 Students
1/2 Day Class	550.00	575.00	600.00
Full Day Class	850.00	900.00	950.00

Tutoring-One on One (HR) 125.00

Custom Curriculum Dev. (HR) 100.00

Cancellation Policy

Public Classes	2 Business Days
Private Classes	10 Business Days

PRICING SHEET S083401/B0608675

BIDDER NAME: LEARN IT

F.I.D./VENDOR#: 943221002 A

BIDDER ADDRESS: 2575 E. CAMELBACK ROAD #100, PHOENIX, AZ 85016

BIDDER PHONE#: 602/778-5280

BIDER FAX#: 602/955-5400

COMPANY CONTACT (REP): Joe Angelita

ACCEPT PROCUREMENT CARD: X YES NO

PAYMENT TERMS: NET 10



Comparative Pricing for LightPoint Learning Solutions			
Course #	Course Name	LightPoint	
Microsoft Authorized Courses			
688	Internetworking with Microsoft TCP/IP	\$1,275	
689	Supporting Microsoft Windows NT 4.0 Enterprise Technologies	\$1,275	
803	Administering Microsoft Windows NT 4.0	\$765	
828	Planning, Implementing and Supporting Microsoft Systems Management Server 2.0	\$1,275	
832	System Administration for Microsoft SQL Server 7.0	\$1,275	
833	Implementing a Database Design On Microsoft SQL Server 7.0	\$1,275	
836	Securing a Web Server Using Proxy 2.0	\$510	
922	Supporting Microsoft Windows NT 4.0 Core Technologies	\$1,275	
936	Creating and Configuring a Web Server Using IIS 4	\$765	
973	Microsoft Exchange Server 5.5 Series- Design and Implementation	\$1,275	
981	Supporting Microsoft SNA Server 4.0	\$1,275	
1013	Mastering Microsoft Visual Basic 6 Development	\$1,275	
1016	Mastering Enterprise Development Using Microsoft Visual Basic 6.0	\$1,275	
1017	Mastering Web Development Using Microsoft Visual InterDev 6	\$1,275	
1026	Microsoft Exchange Server 5.0 Series- Concepts and Administration	\$1,020	
1301	Mastering Microsoft Office 2000 Solution Development	\$1,275	
1303	Mastering Visual Basic Fundamentals	\$1,275	
1502	Designing and Implementing a Data Warehouse Using Microsoft SQL Server 7.0	\$1,275	
1560	Updating Support Skills from Microsoft Windows NT 4.0 to Microsoft Windows 2000	\$1,275	
1561	Designing a Microsoft Windows 2000 Directory Services Infrastructure	\$765	
1562	Designing a Microsoft Windows 2000 Network Services Infrastructure	\$1,020	
1585	Gathering and Analyzing Business Requirements (MDAD2)	\$765	
1608	Designing Business Solutions	\$1,275	
1609	Designing Data Services and Data Models	\$765	
1621	Building Solutions for Microsoft Windows 2000 with Visual Basic 6	\$765	
1907	Building Distributed Applications for Microsoft Windows 2000 with Visual Basic	\$1,275	

2010	Designing a Microsoft Windows 2000 Migration Strategy	\$510	
2151	Microsoft Windows 2000 Network and Operating System Essentials	\$765	
2152	Implementing Microsoft Windows 2000 Professional and Server	\$1,275	
2153	Implementing Microsoft Windows 2000 Network Infrastructure	\$1,275	
2154	Implementing and Administering Microsoft Windows 2000 Directory Services	\$1,275	
Novell Authorized Courses			
350	GroupWise 5 Administration	\$717	
529	NetWare 4.11 to NetWare 5 Update	\$1,197	
555	IntranetWare: Integrating Windows NT	\$957	
560	NetWare 5 Administration	\$1,197	
565	Networking Technologies	\$717	
570	NetWare 5 Advanced Administration	\$1,197	
575	NDS Design and Implementation	\$717	
580	Service an Support	\$1,197	
770	Internet Security Management with Border Manager Enterprise Edition 3.5	\$717	
780	Desktop Management with ZENworks	\$478	
Other Technical Courses			
A+	A+ Certification	\$900	
Net+	Network+ Certification	\$900	
I-Net+	I-Net Certification	\$900	
NetAnys	Network Analysis Workshop	\$1,200	
ProjMan1	Project Management for Information Systems and Fast Start in Project Management	\$950	
ProjMan2	Fast Start in Business Systems Analysis	\$950	
TTT	Microsoft Certified Train-the-Trainer	\$720	

PRICING SHEET S083401/B0608675

BIDDER NAME: LIGHTPOINT LEARNING SOLUTIONS

F.I.D./VENDOR#: 911905188 A

BIDDER ADDRESS: 2121 S. 48TH STREET #106, TEMPE, AZ 85282

BIDDER PHONE#: 602/431-1100

BIDER FAX#: 602/438-1161

COMPANY CONTACT (REP): Jim Nieto

ACCEPT PROCUREMENT CARD: X YES NO

PAYMENT TERMS: NET 20



New Horizons will offer the same pricing to Maricopa County for the new fiscal year July 2002 - June 2003 which was offered for fiscal year July 2001 through June 2002.

Below is the pricing for Maricopa County end user classes:

End user classes:

Office 97/2000/XP

Includes: Windows, Word, Excel, PowerPoint, Access, Outlook, Project, FrontPage,

On-site (at county site) for up to 12 students. Includes Instructor and books.

Full Day Training is \$495

Half Day Training is \$248

Open Enrollment class at New Horizons. Price is per person

Full Day Training is \$105

Half Day Training is \$66

Group Pricing at New Horizons for up to 12 students

Full Day Training is \$850

Half Day Training is \$495



CLASS # AND TITLE MARICOPA COUNTY TECHNICAL PRICING	OPEN ENROLLMENT CLASSES AT NEW HORIZONS (Standard of \$250 per day)
1400 Network +	\$1250
1560 Update Support Skills MS Windows NT 4.0 to Windows 2000	\$1250
1561 Plan & Implement MW windows 2000 Directory Services	\$750
2072 System Administration for MS SQL Server 2000	\$1250
2073 Implementing a Database in MS SQL Server 2000	\$1250
1572 MS Exchange Server 2000 Series/Administration	\$1250
1573 MS Exchange Server 2000 Series/Design	\$750
Microsoft .NET	\$1250
2295 Create & Manage a Web Server Internet Information Server	\$750
Novell Netware	\$1250
1013 Mastering MS Visual Basic 6.0 Development	\$1250
1016 Mastering Enterprise Development Using MS Visual Basic 6.0	\$1250
A+ Certification	\$1250
1017 Mastering Web Applications Development Using MS Visual InterDev 6	\$1250
1198/302 Supporting MS Windows Terminal Server 4.0	\$1000
2150 Designing a Secure MS Windows 2000 Network	\$1250
2152 Supporting MS Windows 2000 Pro and Server	\$1250
2153 Implementing a MS Windows 2000 Network Infrastructure	\$1250
2154 Implement and Administrate Windows 2000 Directory Services	\$1250
2010 Designing a MS Windows 2000 Migration Strategy	\$500
1608 Designing Business Solutions	\$1250
1609 Designing Data Services and Data Models	\$750
1585 Gathering and Analyzing Business Requirements	\$500
Introduction to Cisco Routers	\$1250
Cisco Router Design	\$1250
Cisco Router Configuration	\$1250
Crystal Reports	\$250
Macromedia Flash/Fireworks	\$500
Macromedia Dreamweaver	\$750
CIW	\$1250
JavaScript	\$500
HTML	\$250
Intro to XML	\$750
Adobe	\$500

On-site classes Pricing:

\$1095 per day for the instructor.

\$50 per student per day for kits.

Example: A 5 day technical class with 10 students would be $\$5475 + \$2500 = \$7975$.

To register for classes, please call Wayne Barker at (480) 736-9300 x1217

For more information and course outlines, visit our web site at www.newhorizons.com



End User Training	
All User Class Prices include Training Manuals	<u>MicroAge (New Horizons)</u>
Public Classes	
1/2 day	<i>Not Offered</i>
Full day	\$99/student; 7 hrs
	\$14.14/hr
Private at State Agency – 1/2 day	
12 students	<u>Maximum:</u> \$440; 4 hrs
	\$36.67/student
	\$9.17/hr per student
Private at State Agency – full day	
12 students	<u>Maximum:</u> \$550; 7 hrs
	\$45.83/student
	\$6.55/hr per student
Private at State Agency (w/computers provided by vendor)	
1/2 day	<u>Maximum:</u> \$550; 4 hrs
	12 students; \$45.83/student
	\$11.46 /hr per student
Full Day	<u>Maximum:</u> \$660; 7 hrs
	12 students; \$55.00/student
	\$7.86/hr per student



Private Classes at State Agencies outside Phoenix & Tucson metro areas - Requirements: expense reimbursement (State rates); Minimum # of days		1 Full Day
Private Classes at Vendor		
1/2 day		<i>Not Offered</i>
Full day		<u>Maximum:</u> \$935; 7 hrs
		12 students
		\$77.92/student
		\$11.13/hr per student
Tutoring - One on One		\$59.00/hr
		Minimum: 6 hrs
Custom Curriculum Development		\$59.00/hr (Minimum 4 hrs)
Cancellation Policy		
Public Classes		5 Business Days
Private Classes		5 Business Days

PRICING SHEET S083401/B0608675

BIDDER NAME: NEW HORIZONS COMPUTER LEARNING CENTER
 F.I.D./VENDOR#: 330596920 A
 BIDDER ADDRESS: 725 S RURAL RD #C-207, TEMPE, AZ 85281
 BIDDER PHONE#: 480/736-9300
 BIDDER FAX#: 480/736-9400
 COMPANY CONTACT (REP): Wayne Barker
 ACCEPT PROCUREMENT CARD: X YES NO
 PAYMENT TERMS: NET 30



MARICOPA COUNTY

SINCE JUNE 1 OF 1999, TRAINING À LA CARTE HAS DELIVERED TRAINING SERVICES TO MARICOPA COUNTY IN THE FOLLOWING THREE SERVICE CATEGORIES. STATE PRICING UNDER CONTRACT NUMBER AD 990005-002 IS SHOWN FOR COMPARISON PURPOSES.

<u>PRIVATE GROUP CLASS TRAINING</u>	STATE	COUNTY
▪ Training at Agency Site		
10 students, or less	400	390
11 students	440	430
12 students	480	470
▪ Training at Training à la Carte		
10 students	450	425

PUBLIC CLASS TRAINING

▪ Individual Rate, Per Person	85	85
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<u>ADDITIONAL SERVICES</u>	STATE	COUNTY
▪ Access Applications Development (4 sessions)		
Individual Rate	\$ 500	\$ 500
Private Group Class	\$4,080	\$3,000
▪ Excel 97 Customization with Macros (2 sessions)		
Individual Rate	\$ 250	250
Private Group Class	\$2,040	\$2,000



MARICOPA COUNTY

	State	County
<ul style="list-style-type: none"> Visual Basic - 8 student class (3 full days) 		
Individual Rate	\$ 900	\$ 890
Private Group Class	\$7,140	\$7,000
<ul style="list-style-type: none"> Crystal Reports 6.0 (2 full days) 		
Individual Student	\$ 600	\$ 500
Private Group Class	\$3,000	\$3,000
Consulting/Tutoring		
First 2 hours	\$ 200	\$ 200
Each additional hour	\$ 100	\$ 80
<ul style="list-style-type: none"> Custom Curriculum Development (per hour, 4-hour minimum) 	\$ 80	\$ 80
<ul style="list-style-type: none"> Custom Database Development (per hour, 2-hour minimum) 	\$ 135	\$ 135

CANCELLATION POLICY - Outside of 2 weeks from date of class, no fee incurred. Within 2 weeks of class, the following provisions apply:

- Group Classes** – fee for cancellation:
 Per 4-hour end-user session (non-technical) \$ 200 \$ 200
- Public Classes** – fee for cancellation:
 Per 4-hour end-user session (non-technical) \$ 50 \$ 50
- Cancellation on day of class** – full price

Course Catalog

Productivity Classes

Operating Systems

Windows

Introduction
Intermediate
Conversion

Word Processing

Word

Introduction
Intermediate
Section Formatting & Templates
Merge, Tables & Forms
Document Design
Advanced Document Formatting
Legal Features

WordPerfect

Introduction
Intermediate
Advanced
Legal Document Formatting

WordPro

Introduction *

AmiPro

Introduction
Intermediate
Tables, Forms & Merge

Spreadsheets

Excel

Introduction
Intermediate
Charting
Consolidation & Pivot Tables

Lotus 1-2-3

Introduction
Intermediate
Advanced
Charting

Quattro Pro

Introduction
Intermediate
Graphing

Office Integration

Suite Success

Database

Access

Introduction: Table Design & Data Entry
Intermediate: Query Design
Relational Database Design
Form Design
Report Design
Advanced Tools & Macros

FoxPro

Introduction *
Intermediate *

Lotus Approach

Introduction
Intermediate

Paradox

Introduction
Intermediate
Data Entry & Forms
Reporting

Design & Desktop Publishing

Publisher

Introduction *

PageMaker

Introduction *
Intermediate *

PhotoShop

Basic Skills *
Web Production

Course Catalog

Presentations/Graphics

PowerPoint

Introduction
Intermediate
Advanced

Lotus Freelance

Introduction *

CorelDRAW

Introduction †
Advanced †

Corel Presentations

Introduction *

Visio

Introduction *
Advanced*

ABC Flowchart

Introduction

Novell Presentations

Introduction

Project Management

Project

Creating a Project
Resource Management
Optimizing a Project
Administering a Project
Project Central*

Sales Management

ACT

Introduction *
Advanced *

Finance

QuickBooks Pro

Introduction *

Quicken

Introduction *

Communications

Outlook

Introduction to E-Mail
Calendar & Task Management

Novell GroupWise

Introduction to E-mail
Calendar & Task Management

Lotus Notes

Introduction *
Advanced *

Lotus CC Mail

Introduction

TRAINING *à la Carte*

COMPUTER LITERACY EXPERTS

Course Catalog

E-Business Classes

Web Browsers

Microsoft Internet Explorer

Introduction

Netscape Navigator

Introduction *

Web Concepts

Internet Fundamentals *

Promoting Your Web Site *

Conducting Business on the Internet *

Graphics & Multi-Media

PhotoShop

Basic Skills *

Web Production *

Illustrator

Introduction *

Intermediate *

Advanced *

Flash

Introduction *

Advanced *

Web Design

FrontPage

Introduction *

Intermediate *

Advanced *

Learning HTML

Introduction *

Intermediate *

Advanced *

Dreamweaver

Introduction *

Intermediate *

Introduction to XML *

Publishing Internet Documents with Office*

JavaScript

Introduction *

Intermediate *

Cascading Style Sheets

Introduction *

Applications Programming Classes

Excel

Customize Excel & Use Macros *

Access

Applications Development

Crystal Reports

Introduction

Intermediate

Visual Basic

Introduction ‡

TRAINING *à la Carte*

COMPUTER LITERACY EXPERTS

Training à la Carte
Menu of Training Services
 State Contract Number AD990005-002

	Each
Public Classes (Half-Day)	
Per Student	\$ 85
Private Classes (Half-Day)	
Training à la Carte Site (Up to 10 students)	450
▪ 11 Students	495
▪ 12 Students	540
State Agency Site*	
▪ Up to 10 students	400
▪ 11 students	440
▪ 12 students	480
State Agency Site* (with 12 computers provided)	600
Private Classes (Full-Day)	
Training à la Carte Site (Up to 10 students)	900
▪ 11 Students	990
▪ 12 Students	1080
State Agency Site*	
▪ Up to 10 students	800
▪ 11 students	880
▪ 12 students	960
Reservation Service Value Plan (RSVP) (per private group class)	50
Tutoring (per hour, 4-hour minimum)	80
Consulting (per hour, 4-hour minimum)	115
Custom Curriculum Development (per hour, 4-hour minimum)	80
Classroom Rental (per full-day)	650

*There is a minimum requirement of 3 full-days and expense reimbursement for classes held outside Phoenix/Tucson area.

Cancellation Policy: 5 business days for Public classes and 10 business days for Private classes.

Training contacts: Julie Coury (Training à la Carte) 602.266.1500 x608 fax 602.266.1555

www.trainingalacarte.com

Julie Coury (Training à la Carte) 602.266.1500 x608 fax 602.266.1555

TRAINING *à la Carte*

COMPUTER LITERACY EXPERTS

Course Catalog for Maricopa County

Technical Training Classes

Microsoft Certified Courses

MS-1567: Pre-installing and Deploying Microsoft Windows 2000 Professional
 MS-2150: Designing a Secure Microsoft Windows 2000 Network (5 days)
 MS-2151: Windows 2000 Network & Operating System Essentials (3 days)
 MS-2152: Implementing Windows 2000 Professional & Server (5 days)
 MS-2153: Implementing Windows 2000 Network Infrastructure (5 days)
 MS-2154: Implementing & Administering Windows 2000 Directory Services (5 days)
 MS-1560: Updating Support Skills from MS Windows NT 4.0 to MS Windows 2000 (5 days)
 MS-1561: Designing a MS Windows 2000 Directory Services Infrastructure (3 days)
 MS-1562: Designing a MS Windows 2000 Networking Services Infrastructure (4 days)
 MS-2010: Designing a Windows 2000 Migration Strategy (2 days)
 MS-1332: Deploying and Managing Office 2000 (5 days)
 MS-1301: Mastering Microsoft Office 2000 Solution Development (5 days)
 MS-1904: Building Knowledge Management Solutions with Microsoft Office (3 days)
 MS-1585: Gathering and Analyzing Business Requirements (3 days)
 MS-1608: Designing Business Solutions (5 days)
 MS-1609: Designing Data Services and Data Models (3 days)
 MS-1298: Mastering Distributed Applications Design Using MS Visual Studio (3 days)
 MS-1587: Introduction to Programming with Microsoft Visual Basic 6.0 (5 days)
 MS-1011: Mastering MFC Fundamentals Using Microsoft Visual C++ 6 (5 days)
 MS-1012: Mastering COM Development Using Microsoft Visual C++ 6 (5 days)
 MS-1015: Mastering MFC Development Using Microsoft Visual C++ 6 (5 days)
 MS-1303: Mastering Visual Basic 6.0 – Fundamentals (5 days)
 MS-1013: Mastering MS Visual Basic 6.0 Development (5 days)
 MS-1016: Mastering Enterprise Development Using MS Visual Basic 6.0 (5 days)
 MS-1621: Building Solutions for Microsoft Windows 2000 with Visual Basic 6.0 (3 days)
 MS-1907: Building Distributed Applications for MS Windows 2000 with VB 6 (5 days)
 MS-1300: Mastering MS Access 2000 Programming (3 days)
 MS-1379: Building Client/Server Applications with Microsoft Access 2000 (3 days)
 MS-1569: Updating Administration and Support Skills from Exchange Server 5.x to Exchange 2000 (4 days)
 MS-1572: Implementing and Administering Microsoft Exchange 2000 Server (5 days)
 MS-1573: Designing and Deploying Microsoft Exchange 2000 in Large Organizations (3 days)
 MS-1026: MS Exchange Server 5.5 Series - Concepts & Administration (4 days)
 MS-973: MS Exchange Server 5.5 Series - Design & Implementation (5 days)
 MS-1251: Programming with MS Exchange Collaboration Data Objects (2 days)

TRAINING *à la Carte*

COURSE CATALOG

* Two 4-Hour Classes

Two 8-Hour Classes

† Three 8-Hour Classes

For other classes not listed, please call 602.266.1500.ext. 608

TRAINING *à la Carte*

COMPUTER LITERACY EXPERTS

Course Catalog for Maricopa County

Technical Training Classes

- MS-827: Administering Microsoft Systems Management Server 2.0 (3 days)
- MS-828: Deploying and Supporting MS Systems Management Server 2.0 (5 days)
- MS-2072: Administering a Microsoft SQL Server 2000 Database (5 days)
- MS-2073: Programming a Microsoft SQL Server 2000 Database (5 days)
- MS-833: Implementing a Database on MS SQL Server 7.0 (5 days)
- MS-832: System Administration for MS SQL Server 7.0 (5 days)
- MS-1502: Designing & Implementing a Data Warehouse Using MS SQL 7.0 (5 days)
- MS-1593: Building Collaborative Solutions Using Outlook 2000 (5 days)
- MS-1912: Introduction to Web Development Technologies (5 days)
- MS-1592: Creating and Managing Web Solutions Using Microsoft FrontPage 2000 (2 days)
- MS-2159: Secure Web Access Using MS Internet Security and Acceleration Server 2000 (3 days)
- MS-836: Secure Web Access Using Microsoft Proxy Server 2.0 (2 days)
- MS-1017: Mastering Web Site Fundamentals Using MS Visual InterDev 6.0 (5 days)
- MS-1905: Building XML-Based Web Applications (5 days)

MCSE - Windows 2000 Track

Core Courses

- MS-2151: Windows 2000 Network & Operating System Essentials (5 days)
- MS-2152: Implementing Windows 2000 Professional & Server (10 days)
- MS-2153: Implementing Windows 2000 Network Infrastructure (10 days)
- MS-2154: Implementing & Administering Windows 2000 Directory Services (10 days)
- MS-1561: Designing a MS Windows 2000 Directory Services Infrastructure (5 days)

Elective Courses

- MS-2150: Designing a Secure Microsoft Windows 2000 Network (10 days)
- MS-1562: Designing a Microsoft Window 2000 Networking Services Infrastructure (8 days)

MCDBA - Windows 2000 Track

Core Courses

- MS-2151: Windows 2000 Network & Operating System Essentials (5 days)
- MS-2152: Implementing Windows 2000 Professional & Server (10 days)
- MS-832: System Administration for MS SQL Server 7.0 (5 days)
- MS-833: Implementing a Database on MS SQL Server 7.0 (5 days)

Elective Courses

- MS-2153: Implementing Windows 2000 Network Infrastructure (10 days)
- MS-1560: Updating Support Skills from MS Windows NT 4.0 to MS Windows 2000 (5 days)

TRAINING *à la Carte*

COURSE CATALOG

* Two 4-Hour Classes

Two 8-Hour Classes

† Three 8-Hour Classes

For other classes not listed, please call 602.266.1500.ext. 608

TRAINING *à la Carte*

COMPUTER LITERACY EXPERTS

Course Catalog for Maricopa County

Technical Training Classes

- MS-1561: Designing a MS Windows 2000 Directory Services Infrastructure (5 days)
- MS-1013: Mastering MS Visual Basic 6.0 Development (5 days)
- MS-1016: Mastering Enterprise Development Using MS Visual Basic 6.0 (5 days)
- MS-1298: Mastering Distributed Applications Design Using MS Visual Studio (3 days)
- MS-1011: Mastering MFC Fundamentals Using Microsoft Visual C++ 6 (5 days)
- MS-1012: Mastering COM Development Using Microsoft Visual C++ 6 (5 days)
- MS-1015: Mastering MFC Development Using Microsoft Visual C++ 6 (5 days)

MCSD - Windows 2000 Track

Core Courses

- MS-1303: Mastering Visual Basic 6.0 – Fundamentals (5 days)
- MS-1013: Mastering MS Visual Basic 6.0 Development (5 days)
- MS-1016: Mastering Enterprise Development Using MS Visual Basic 6.0 (5 days)
- MS-1011: Mastering MFC Fundamentals Using Microsoft Visual C++ 6 (5 days)
- MS-1012: Mastering COM Development Using Microsoft Visual C++ 6 (5 days)
- MS-1015: Mastering MFC Development Using Microsoft Visual C++ 6 (5 days)

Elective Courses

- MS-1502: Designing & Implementing a Data Warehouse Using MS SQL 7.0 (5 days)
- MS-833: Implementing a Database on MS SQL Server 7.0 (5 days)
- MS-1593: Building Collaborative Solutions Using Outlook 2000 (5 days)
- MS-1017: Mastering Web Site Fundamentals Using MS Visual InterDev 6.0 (5 days)
- MS-1301: Mastering Microsoft Office 2000 Solution Development (5 days)
- MS-2073: Programming a Microsoft SQL Server 2000 Database (5 days)

TRAINING *à la Carte*

COMPUTER LITERACY EXPERTS

Menu of Services

Advanced End-User Classes

State of Arizona Pricing

TALC offers the State of Arizona 15% off retail

<u>Programming Classes</u>	<u>Individual</u>	<u>Group</u>
Visual Basic 5.0/6.0 ¹		
▪ Introduction (3 full-days)	\$890	\$7,140
Crystal Reports 6.0		
▪ Introduction (2 full-days)	595	2,975
▪ Advanced (2 full-days)	595	2,975
Access 97		
▪ Application Development (2 full-days)	510	4,080
Excel 97		
▪ Customization with Macros (2 half-days)	255	2,040

Notes

1 Maximum of 8 students per class.

Cancellation Policy

TALC will adhere to the same cancellation policy that is in place for End-user training in the Microcomputer contract.

TRAINING *à la Carte*

COMPUTER LITERACY EXPERTS

Menu of Services

Courseware

State of Arizona Pricing

TALC offers the State of Arizona 15% off Retail

Each

Courseware (includes data diskette)

Up to 4 books of the same title	\$ 21
5 to 20 books of the same title	15
21 to 50 books of the same title	12
51 or more books of the same title	11

Courseware Licenses

Up to 5 licenses (per license, per year)	1275
6 to 9 licenses (per license, per year)	1145
10 to 14 licenses (per license, per year)	1080
15 or more licenses (per license, per year)	1020

TRAINING *à la Carte*

COMPUTER LITERACY EXPERTS

Maricopa County Contract
Additional Services to be Included
By Training à la Carte

Technical Classes	Public	Private
	<u>Individual</u> (At TALC)	<u>Group of 10</u> (At either location)

Technical Class Offerings for the following classes: \$260/day \$2,065/day

- Microsoft Certified Systems Engineer (MCSE) track of classes
- Microsoft Certified Solution Developer (MCSD) track of classes
- Microsoft Certified Database Administrator (MCDBA) track of classes

■ Additional Topics	AQ	AQ
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NOTE:

- Technical classes are typically 3 to 5 full days in length, and run from 8:00 a.m. to 5:00 p.m. each day.
- Pricing is quoted on a class day-rate basis. Suggested retail is \$425/day for public classes.
- The rate offered to Maricopa County is \$260 /day for our public classes. For example, the price for a student to attend a 3-day technical class would be \$780 (\$260 x 3).
- If a private technical group class of up to 10 students is desired, at either site, the price for the class is \$2,065 per day (\$206.50 per student day).
- Public classes are conducted at Training à la Carte.
- Private group classes can be conducted at either your technical training facility or at Training à la Carte.
- Ask for quote for additional topics not listed here.

Technical Coupons

Daily Technical Coupons for our public classes may be purchased in advance at the Maricopa County rate of \$260 per coupon. Similar to our end-user coupons, students may redeem these in the appropriate multiples for public classes at Training à la Carte (for a 3-day technical class, 3 coupons would be required, etc.). Coupons may be assigned to anyone and are valid for one year from date of purchase.

Cancellation Policy:

Cancellations must be made two weeks prior to the class in order to receive a full refund. If a class is canceled or rescheduled with less than ten (10) business days' notice, you may then reschedule the same class at no additional charge on a space-available basis. Cancellations on day of class and no-shows will be charged the full class price.

TRAINING *à la Carte*
COMPUTER LITERACY EXPERTS

PRICING SHEET S083401/B0608675

BIDDER NAME: TRAINING A LA CARTE LLC

F.I.D./VENDOR#: 860814029

BIDDER ADDRESS: 3110 N CENTRAL AVE #135, PHOENIX, AZ 85012

BIDDER PHONE#: 602/266-1500 X608

BIDER FAX#: 602/266-1555

COMPANY CONTACT (REP): Julie Coury

ACCEPT PROCUREMENT CARD: X YES NO

PAYMENT TERMS: NET 30